

LEO-NET

Leveraging Education into Organisations

Your practical internship support network throughout Europe and beyond

Workshop 3

Enterprise placements for students: sustainable partnership and strategies with companies

Experiences from:
DANUBE, AT
and

TU/e Regional Leonardo Bureau, NL

Marjo van der Valk

Bonn, 19 June, 2007

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Who are we?

- Regional offices (former UETP's, in business since Comett Program), offering services to:
 - . Regional Universities/Hochschulen
 - . Their students/graduates
 - . Regional enterprises
- Founding members of Leo-Net (an active network of similar organisations all over Europe)

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What are our services?

- Applying for grants/granting students/graduates, project management
- Dealing with company/placement offers
- Keeping knowledge up to date on EU procedures, regulations, developments etc.
- Strong international co-operation, mouthpiece

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Our successes

- Quantity wise: hundreds of grants each year under the Comett and Leonardo da Vinci Program
- Quality wise: professional management of projects (procedures, tools)
- Knowledge wise: up to date information on EU procedures, regulations, developments etc.

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Our added value

For universities: offering grants,
opportunities for work placements abroad
(also for those with less or no internal support),
effectiveness, cost reduction

For students/graduates: always possibilities
also in case there is no support from 'own'
university.

For enterprises: one regional access point

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One of the latest opinions: each individual university should implement all of this internal

Some questions for discussion to that:

- Should a university **have to** deal with administrative procedures, etc. instead of staying with the content of the placements themselves?
- Are companies interested in dealing with each individual university?

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Future challenges 1/2:

- Growing from well organized organizations with a high performance on knowledge about procedures, regulations, tools for project management, efficiency etc. to **THE** organization in the region dealing with high quality placement offers of local companies.
- Enlarging and professionalizing the present ad hoc situation regarding the search for work placements.
- Turning the way of thinking/working really around

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Future challenges 2/2:

- Working with two programs under the LLL umbrella: ERASMUS (students) and LdV (graduates).
- In case possible, accessing new target groups for us: vocational students, young workers and backlog groups.

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