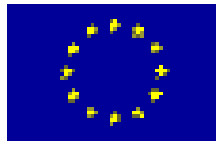


Central Asian - German cooperation seminar 29-30 September 2008, Almaty

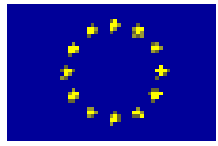
**“Success story of Uzbek-German cooperation
within Tempus”**



German Universities in Tempus projects Uzbekistan

Since 1994 in total **14 universities** have been involved
20 projects out of total number of 65 projects
contractor/grantholder role - **9 projects**

14 on-going projects are represented by **5 German universities**
(2 grantholders)



Tempus

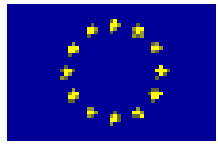


Tempus SEASCAPE

“Entrepreneurial activities support in higher education: Central Asian pilot model”

01/09/2005 - 31/08/2007

www.seascape-project.info

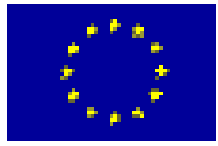


SEASCAPE consortium

Grantholder/coordinator: Saarland University (DE)

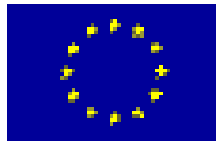
Partners: University of Alicante (ES), St.Petersburg State
Electrotechnical University (RU), Osh State University
(KG)

6 UZ partners: Andijan Engineering Economic Institute, Andijan
Institute of Agriculture, Tashkent Institute of Finance,
Chamber of Commerce and Industry of the Republic of
Uzbekistan ...



SEASCAPE objectives

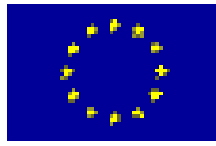
- To learn and benchmark different experiences in the field of support to entrepreneurial activities, to adapt them to the local conditions, to improve legal frameworks for operation of spin-off SMEs
- To create 2 offices for entrepreneurial activities support in Tashkent and Andijan able to operate and remain sustainable beyond the project end
- To implement the pilot operation to improve working skills, promote the offices in the country and the region, to reinforce links between universities, industry and authorities



SEASCAPE

project outcomes (1)

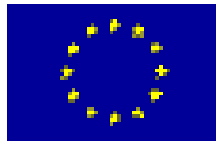
- Training visits to Germany, Spain and Russia
- Two offices for entrepreneurial activities support in Tashkent and Andijan have been created and equipped
- Office staff benefited of study abroad and obtained necessary skills and knowledge
- Training courses for university community (150 students) and innovative enterprises
- Necessary training materials developed



SEASCAPE

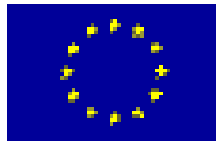
project outcomes (2)

- Various competitions (including business - plans competition) 3 winners to Russia
- Provision of consulting services
- Business Plans of the Offices and main publication “How to start your own business”
- Seminars and dissemination activities, newsletters and project website, DAAD’s newsletter (June 2007)
- Increased university reputation, commitment of the university administration to support, develop and disseminate of best practice



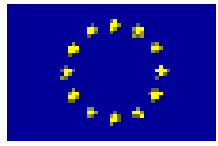
Why SEASCAPE? (1)

- Multi-country project (DE, ES, UZ, RU, KG) (Ferghana Valley)
- Significant impact due to importance of the entrepreneurial sector for the three partner countries involved
- Continued relevance to one of the priority areas of current reform stage of the Uzbek economy – support of entrepreneurship and development of SME sector
- Close relationship and support of the Chamber of Commerce and Industry and other non-academic organisations



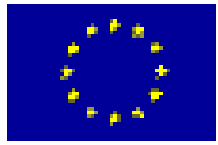
Why SEASCAPE? (2)

- Model of fruitful partnership and practical support to entrepreneurship
- Local ownership
- Smooth project implementation with active and equal role of each European and PC universities
- Widely disseminated project results
- Financial sustainability of established offices: they are embedded within the TFI's and AEEI's financial and institutional structure, are located within the university premises and staffed with officers who are on the university's payroll.



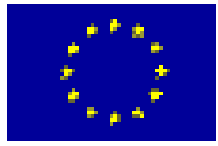
Why SEASCAPE?(3)

- Created in 2006 the offices are still fully operational ...
- Initial list of tasks and services provided to students, teachers and employees has been extended
- Training courses are continued
- Sufficient benefits for students: trainees and students are attracted from other universities and organisations
- Strengthened university's role in society development, overall increasing of awareness about entrepreneurship within involved universities



One year later... (1)

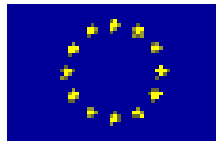
- June, 3 2008, the Business Fair organised by Office for the entrepreneurial activities support and Chamber of Commerce of Uzbekistan has demonstrated sustainability of results and an appropriate dissemination strategy
- Academic and non-academic communities have been presented a model of entrepreneurial support



One year later... (2)

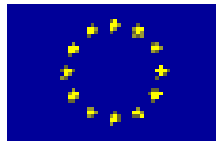
Business Fair

- ❖ Provided young entrepreneurs from students community with the opportunity to present their ideas to potential investors
- ❖ Commercial banks and organisations were given a chance to evaluate more than 25 business ideas, presented by the students
- ❖ Some of them were offered financial support of the banks on different conditions. Four of them were selected to be awarded by the Tashkent Financial Institute
- ❖ One of the winners has already received bank credit for implementation of her business idea and plan.



Some conclusions

- mutually beneficial and fair partnership
- clear division of each partner's role and input
- direct involvement of local partners in project development and further transparent project management
- adopted decision-making process and good communication within consortium etc
- well-planned and organised information and dissemination activities ...



Tempus



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